



Workshop 2: ESCO game

*ESCO workshop
14 May 2019
Brussels*



How can ESCO be used?

ESCO can be used:

- In employment services
- By job boards
- In HR software
- For career guidance
- For labour market intelligence
- In research
- ...

1. Skill-based job matching and 2. Identify skill gaps for further learning

Consulente aziendale

ESCO Skills/competences-based job vacancy

ESCO SC code	ESCO SC label	
14454	Drafting agreements and contracts	☒
14459	Problem solving	☐
15127	Language and communication	☒
15174	Marketing (market communication)	☒
15192	Working with others	☒
15371	MS Office	☐
15710	Sales statistics	☒
16235	Project management	☒
16566	Football (training/coaching)	☐
17683	Biochemistry	☐
18477	Media and communication science	☐
18480	Internet explorer	☐
18619	Leading others	☐
18725	Pharmacy	☐
20056	Youth issues (teaching)	☐
20415	Business development	☒
20433	Professional gymnastics	☐
20489	Microbiology	☐
21420	Accounting/auditing	☐
21547	Advertising services	☐
22174	Internet/intranet (information search)	☐
22326	Media technology	☐
23135	Event marketing	☐
23151	Relational marketing	☐
23163	CRM (Customer Relationship Management)	☒
23459	Backoffice	☐
23942	Negotiating experience	☒

Jacek Nowak

ESCO Skills/competences-based profile

ESCO SC code	ESCO SC label	
14454	Drafting of agreements and contracts	☒
14459	Problem solving	☐
15127	Language and communication	☒
15174	Marketing (market communication)	☒
15192	Working with others	☒
15371	MS Office	☐
15710	Sales statistics	☐
16235	Project management	☐
16566	Football (training/coaching)	☐
17683	Biochemistry	☐
18477	Media and communication science	☐
18480	Internet explorer	☐
18619	Leading others	☐
18725	Pharmacy	☐
20056	Youth issues (teaching)	☐
20415	Business development	☒
20433	Professional gymnastics	☐
20489	Microbiology	☐
21420	Accounting/auditing	☐
21547	Advertising services	☐
22174	Internet/intranet (information search)	☐
22326	Media technology	☐
23135	Event marketing	☐
23151	Relational marketing	☐
23163	CRM (Customer Relationship Management)	☒
23459	Backoffice	☐
23942	Negotiating experience	☒



Thank you for your attention!

ANY QUESTIONS?